

What Happens on a TrustChain Scope Call

What you know by the end. What it does not commit you to.

WHAT THE CALL COVERS

01 Review of your mandate

Deal size, jurisdiction, target sector, and what specifically you want verified. This is not a pitch call. We are assessing fit, not selling.

02 Identification of highest-risk claims

Based on the target type and corridor, we identify which of the 44 markers are most likely to be misrepresented and most consequential for your capital decision.

03 Confirmation of whether TrustChain is the right instrument

If your mandate does not require physical verification — if the risk profile does not justify the engagement — we will tell you that within the call. No commitment means no commitment.

04 Scope, timeline, and fee structure

If we proceed, you leave the call knowing exactly what the engagement covers, how long it takes (14 days standard), and what it costs. No ambiguity.

WHAT IT DOES NOT COMMIT YOU TO

- Any engagement. The scope call carries no obligation.
- Sharing your data room or proprietary deal materials.
- Disclosing the identity of the target to TrustChain before a scope agreement is signed.
- A follow-up sales process. If TrustChain is not the right instrument, the call ends there.

WHAT HAPPENS AFTER THE CALL

If the engagement is a fit, you receive a written scope agreement within 24 hours. It specifies the exact verification markers to be confirmed, the target jurisdiction, the 14-day timeline, and the fixed fee. Nothing proceeds without a signed agreement. The engagement begins when the retainer is received.

Book a scope call

cal.com/ahmed-malik/verification

45 minutes. Ahmed Malik reviews every mandate personally. No sales team.