The GCC Data Room Checklist

What an institutional desk expects to find in your company file, organized by the six lenses of the TrustChain review.

6 LENSES | 45 CHECKS | SELF-CHECK, 30 MINUTES

A self-check is not a TrustChain verdict, a legal opinion or financial advice, and it does not predict whether any institution will engage. Institutions apply their own standards.

HOW TO USE IT

Check the file you could hand over today.

Open your data room beside this checklist. For every item, mark one of three states. Be strict: a reviewer will be.

Ready	Partial	Missing
Attach it now	**Exists, with a flaw**	**Not in the file**
The document exists, is current, is signed where needed and agrees with every other document.	It is out of date, unsigned, incomplete, or does not match another document.	It does not exist, or the answer lives only in someone's head.

> **The one rule.** Mark an item Ready only if you could attach the proof to an email right now. If you would have to say “we have that, I just need to find it,” mark it Partial.

THEN

01 Finish one lens at a time. Count the Ready marks for each lens.

02 Find the lens with the fewest Ready marks. Fix that one first, whatever the total looks like.

03 Resolve contradictions before gaps. A file that disagrees with itself loses trust faster than a file with a missing document.

04 Check again in two weeks. The point is movement, not the first number.

The six lenses follow the structure of the TrustChain 44-marker review. They are a readiness framework, not criteria that any institution has published. This checklist is general preparation guidance and is not legal advice.

LENS 01 Ownership and control

Who owns and controls this company, and does every document agree?

	READY	PARTIAL	MISSING
☐ Current cap table that matches the share register and public filings	○	○	○
☐ Beneficial owners identified, with the documents that show how they hold	○	○	○
☐ Founder, option-pool and investor holdings reconciled across every document that states them	○	○	○
☐ Shareholder agreements, articles and side letters: current and signed	○	○	○
☐ Investor rights, vetoes and preferences summarized in one place	○	○	○
☐ Group structure chart, including holding entities and their jurisdictions	○	○	○
☐ Related-party dealings, founder loans and guarantees disclosed	○	○	○
☐ Board composition, roles and decision rights documented, with resolutions for material decisions on file	○	○	○

Common contradiction. The deck says the founder holds one percentage. The register or filing says another.

LENS 02 Regulatory and compliance

Can the company operate lawfully where the capital will be used?

	READY	PARTIAL	MISSING
☐ Licenses and registrations held in each jurisdiction of operation	○	○	○
☐ Regulatory pathway mapped for each target GCC market, with a timeline	○	○	○
☐ AML, KYC and sanctions-screening approach documented	○	○	○
☐ Data protection and data residency obligations identified where you hold customer data	○	○	○
☐ Sharia-relevant considerations noted where the sector or structure calls for them	○	○	○
☐ Insurance and a written key-risk register in place	○	○	○
☐ Litigation, disputes and regulatory correspondence disclosed	○	○	○

Common contradiction. The deck says “licensed.” The license covers a different activity or jurisdiction.

LENS 03 Vision 2030 alignment

Is national-priority fit explicit on the page, or left for the reviewer to infer?

		READY	PARTIAL	MISSING
☐	A plain-language answer to: why this company, why the GCC, why now	○	○	○
☐	Relevance to national or sector priorities (for example Vision 2030) stated only where it is real	○	○	○
☐	Local partners, pilots or customers evidenced, or honestly marked as not yet	○	○	○
☐	Plan for local presence, hiring or knowledge transfer where appropriate	○	○	○
☐	Specific GCC states named, with reasons (the GCC is six states, not one market)	○	○	○

Common contradiction. Relevance is claimed in broad terms, with no named market, partner or program behind it.

LENS 04 Commercial translation

Does the business model work in the buyer's terms, and does the evidence hold?

		READY	PARTIAL	MISSING
☐	Business model explained in the language of the target-market buyer	○	○	○
☐	Unit economics and pipeline supported by data, not adjectives	○	○	○
☐	Customer concentration and churn visible	○	○	○
☐	Audited or reviewed financial statements for recent years	○	○	○
☐	Management accounts that reconcile to the statements	○	○	○
☐	Customer contracts or letters that support the stated traction	○	○	○
☐	Financial model that ties to the historical accounts, with assumptions stated	○	○	○
☐	Use of funds tied to specific milestones	○	○	○
☐	Route to GCC customers defined: direct, distributor, partner or local entity	○	○	○
☐	Realistic timeline from first conversation to first regional revenue	○	○	○

Common contradiction. The revenue figure in the deck differs from the figure in the accounts.

LENS 05 Exit and long-term framing

Does your time horizon match a partner who may think in fifteen years, not five?

	READY	PARTIAL	MISSING
☐ Exit horizon stated, with the reasoning behind it	○	○	○
☐ Awareness that GCC partners may hold for fifteen years or more, reflected in how the plan is framed	○	○	○
☐ Long-term commitment to the region, beyond a single transaction	○	○	○
☐ Founder and team commitment stated (time horizon, vesting, retention)	○	○	○
☐ Treatment of follow-on rounds and later liquidity described	○	○	○
☐ Honest answer on what happens if the first regional plan takes longer than expected	○	○	○

Common contradiction. The deck promises a five-year exit. The investor's mandate is a fifteen-year hold.

LENS 06 Introduction readiness

Could the file travel without you in the room?

	READY	PARTIAL	MISSING
☐ A one-page company overview that stands alone	○	○	○
☐ A deck that reads clearly without the founder presenting it	○	○	○
☐ Every key claim in the deck traceable to a source (customers, revenue, certifications)	○	○	○
☐ One current, signed version of each document, with older versions retired	○	○	○
☐ A data room that is organized, indexed and permission-controlled	○	○	○
☐ A named contact, and an owner for follow-up questions	○	○	○
☐ A clear ask: amount, instrument, use of funds and timeline	○	○	○
☐ Written rules on what can be shared, with whom, and with whose permission	○	○	○
☐ Prepared answers to the likely first-round questions	○	○	○

Common contradiction. Different documents state different asks or different numbers.

READING YOUR RESULT

What the checks can and cannot tell you.

If most items in a lens are Partial or Missing, that lens is where a reviewer is most likely to stop. Fixing contradictions first usually moves a file furthest.

> **What this does not tell you.** A self-check shows what is in your file. It does not read the documents against each other, test claims against public sources, or give a written position. That is what a review does.

Want the file read against all 44 markers?

TrustChain Phase 01 is a written review by Ahmed Malik. Every marker is carried from the claim in your file to a documented status, with a prioritized resolution plan and a written readiness verdict: Go, Conditional or No-go.

Click to request Phase 01 Scope →

Click the gold button, or open uxelevation.com/request-scope · US$2,000 upfront · 7 to 10 business days after payment and receipt of the complete agreed materials

TrustChain is company-side preparation. It does not guarantee investment, investor interest, or an introduction. Phase 02, relationship development, is separate: it requires client approval, mandate fit and separate written terms. Phase 01 is a paid written assessment, not contingent on any investor or transaction outcome, and carries no automatic credit toward Phase 02.